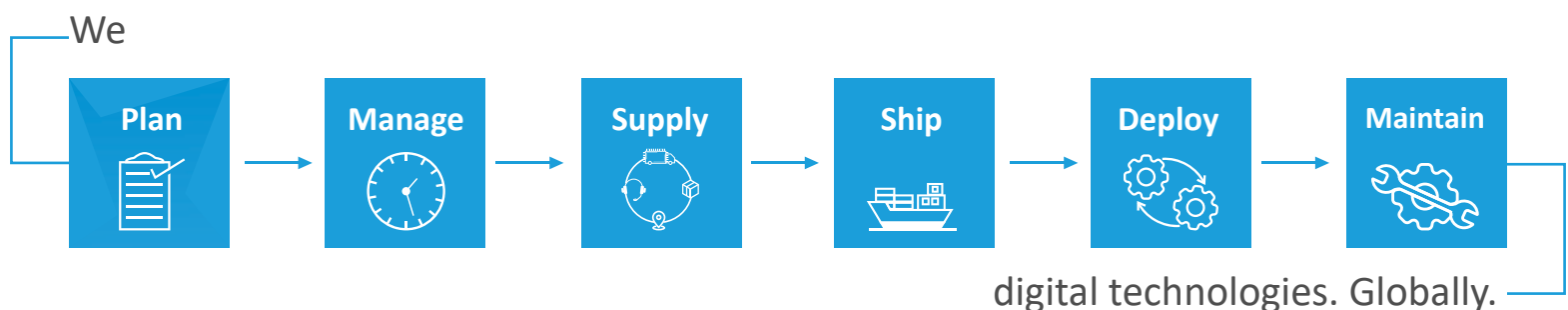


# neeco

GLOBAL ICT SERVICES

## Maintenance, Field Engineering & Managed Services

We are a leading provider of complex global ICT services.





## FE SERVICES

Neeco provides clients with everything they need to deploy global networking solutions, simply and cost-effectively. From site surveys, to installation, to break-fix support, and hardware replacement, Neeco's field engineers can support your operations nearly anywhere, including hard-to-reach locations and remote regions.

- Skilled, competent and professional IT engineers available in **160+** countries.
- Services at **LAN, WAN** and backbone networks.
- Basic ad-hoc field support to deployment of complex, long-term projects.





# MANAGED SERVICES

## GLOBAL MANAGED ICT SOLUTIONS

Neeco offers fully managed site deployments. This service includes standard global ICT services (installation support, hardware and maintenance) and optional features (for example connectivity provisioning) provided as a package. The contract terms include one two or three year options (12, 24 or 36 monthly payments). Financing is provided directly by Neeco capital ensuring SPOC, simplicity and efficiency for Clients. There is no minimum or maximum deal limit. The service is applicable for any vendor and solution on a worldwide basis.

Clients can benefit from the option to enjoy complex ICT services, including hardware purchases, initial installation and maintenance, that are paid on a regular monthly basis, which makes everything perfectly simple and effective.

## GLOBAL MANAGED MAINTENANCE SOLUTIONS

Neeco supports Client's assets focusing on mid size and large size networks. With multivendor, multitechnology global break fix solutions, Neeco offers maximum effectivity and flexibility for Client and Client's end customers.

Typically we do cover whole network leveraging vendor based maintenance and/ or Neeco's own break fix support solutions. Support models are available on a contractual basis, T&M basis or hybrid approach. End of sale and end of support devices are also included in Neeco's support model. Multiple commercial models are available. SLAs range from 24 x 7 x 2 and 24 x 7 x 4 to NBD and best effort services.

## GLOBAL MANAGED STORAGE SOLUTIONS

Neeco offers global storage solutions with priority disposal possibilities. For every stored device, an Inventory Card exists on ProTrack (on line tracking and monitoring tool available for Clients) to offer maximum visibility and clarity for the Client. Also, environmentally friendly disposal or recycling is available based on the Client's particular requirements.

## LEASING

- Neeco is the professional partner of world class companies looking for technology leasing services
- We deliver financing services designed to support our customers' business goals and technology needs both now and in the future
- We are able to deliver very competitive solutions because, unlike many competitors, Neeco uses its own capital to offer flexible financing options Therefore, there is no requirement to deal with 3 rd party leasing companies to get the initial funding
- Neeco offers leasing on a worldwide basis for any technology vendor or product line Yearly interest rates typically vary between 3 5 4 5 with no additional costs included

## RENTAL

- Neeco has introduced the concept of technology rentals on a worldwide basis
- There are significant advantages to renting the technology compared to traditional ways of purchasing new equipment. Neeco allows businesses to equip their environment with technology they need rather than with the equipment that their capital budget will allow
- Neeco allows Clients to enjoy up to date solutions with the timetable of payments that will best suit their needs





Our solutions cover every possible aspect of maintenance support, with everything unified under a single contract, and Neeco as a single point of contact for services in more than 160 countries world wide.

- A single contract covering all products, technologies and on-site technical issues in more than 160 countries.
- SLAs up to 24×7×2 and 24×7×4 advanced replacement in most locations.
- Spare parts management supported by thousands of local storage depots.